

## LATEST NEWS

# Software firm joins TGen in Phoenix

**Angela Gonzales**  
The Business Journal

A software development company Thursday announced it is establishing its headquarters in Phoenix to work closely with the Translational Genomics Research Institute, or TGen.

The founders of 5AM Solutions have worked with TGen researchers in the past and are looking to continue that business relationship, said Brent Gendleman, 5AM chief executive.

Gendleman and 5AM Chief Operating Officer Robert Daly worked with TGen researcher Dietrich Stephan in Washington, D.C., where they were with a custom software firm and Stephan was with a children's hospital. Stephan moved to Phoenix this spring to become director of the TGen neurogenomics division.

Now they are packing up their families and following Stephan to the desert. Daly

already has purchased a home here and Gendleman will move here in the fall when his wife finishes her MBA at Johns Hopkins University in Baltimore.

5AM is developing customized software to help TGen store and analyze data that can be shared with other researchers and the public.

Dietrich said Gendleman and Daly were the only two up for the challenge when he put out a bid to three companies. The others, he said, threw their hands up in the air and said they couldn't handle such a monumental project.

Daly said he expects to have a program running within the next three or four months.

But the new Phoenix-based company won't stop with TGen, Daly said.

"We will find other business in the area," he said.

Plus, Gendleman said, "We won't restrict

our business clients to Arizona. We expect to be in all the biotech centers."

Gendleman and Daly said they chose to establish their headquarters in Phoenix because of their strong relationship with Stephan and because this gives them a chance to be on the ground floor of a new biotech sector in Phoenix.

"We also expect to contribute to that growth," Gendleman said.

Plans call for hiring 10 to 15 people within a year and 25 to 50 in five years.

Growing up in the Washington, D.C., area, Gendleman said he watched nearby Maryland go from fields and farms to a biotech hub.

"There's not that many opportunities to take advantage of something like that," he said. "TGen is a beacon that is being validated by other cities and universities as the right model."

For more: [www.5amsolutions.com](http://www.5amsolutions.com).